



I am an expert at helping my clients confidently navigate the home buying and selling process. I will empower you to make great decisions with great information.



Getting Your Home Ready to Sell

Pre-Listing Home Inspection - This inspection can detect previously unknown problems or repairs that you may wish to address prior to selling your home. Being aware of issues in advance can result in a smoother and more efficient transaction.

Make Necessary Repairs - It is important that as many repairs as possible be completed before showings.

Clean and De-clutter and Then Do It Again - Clean both inside and outside your home (carpets, windows, flooring and yard). Don't forget the basement, garage, storage shed, closets and crawl space.

Check Your Furnace - Replace the filter, and consider having the furnace cleaned and serviced. If your furnace is more than 20 years old be prepared to negotiate its replacement.

Check Your Water Heater - Check all the connections for leaks and corrosion. If your water heater is more than 10 years old be prepared to negotiate its replacement.

Have Your Roof Inspected - Most reputable roofing companies will inspect your roof for free. If your roof is more than 20 years old consider getting a 5-year roof certification.

Have Fireplaces Cleaned and Serviced - Just about every home inspector will recommend that buyers have any fireplaces cleaned and serviced.

Have Your Home Professionally Staged. Builders use model homes for a reason...they help sell more homes. Giving the buyer a visual representation of how beautiful your home can be will help it sell more quickly and at top dollar.

Rent a Storage Space - Consider renting a storage space for all the items you packed up to de-clutter your home.

Have Your Home Professionally Cleaned - Consider hiring a professional cleaning company to do a deep clean. Be sure all carpets, windows, appliances and flooring are included.

Compliments of:

Judy Browne